

NTNGA – JUNE NEWSLETTER



Bruce Miller Farms in Edgewood will host the June meeting on the 8th with a tour of the nursery starting at 5:00 p.m. and the meeting to follow at 6:00 p.m. Bruce Miller, Jemasco Mulch, Abott-Ipco and NTNGA will be co-sponsoring the meal. The nursery is located 5 miles north of Hwy 80 on Hwy 19. Please RSVP to Debbie or Herman at (903) 896-4611.

Don't forget.....Bring your brochures or plant listings as to what you have available to the monthly meetings....a table will be set up to display the information on to help promote member services.

NTNGA would like to thank Darren Rozzell and Red River Specialties for hosting the May meeting. There were 22 present representing, 14 Growers, 5 Allied, 1 Lifetime and 2 Guests. Dan Macomb with Miller Chemicals gave a presentation on Miller's product line. He and Darren also provided a down home shrimp boil with all the fixings. Thanks again to all parties involved.

www.ntnga.com

The new website is up and running. The newsletter will be posted as well as the Buyer's Guide, trade show info, etc. Please take a look. Corrections may need to be made. Every member will be assigned a log on and a password to make necessary changes to the buyer's guide info.

Please contact me for that info. You can call me at the office (903) 509-8803 or 888-878-1166. If you prefer e-mail: sandy.farnsworth@kbwsupply.com. I will keep a hard copy in case you misplace the information.

UPCOMING EVENTS

June 8, 2006 NTNGA Monthly Meeting @ Bruce Miller Farms – Edgewood
July 13, 2006 NTNGA Monthly Meeting @ Trees USA – Location To Be Announced
July 26-27, 2006 Southwest Greenhouse Growers Conference – Tyler
July 27, 2006 TNLA Monthly Meeting @ Tree Town USA – Winnsboro

Southwest Greenhouse Growers Conference 2006 Schedule

Wednesday, July 26, 2006

Tour – Optional
8:00 a.m. – 9:15 a.m. Kinney Bonded Warehouse
Gather for tour and have breakfast.
9:15 a.m. – 9:30 a.m. Travel to Ran Pro Farms
9:30 a.m. – 11:00 a.m. Tour Ran Pro Farms
11:00 a.m. – 12:00 p.m. Travel to BWI New Summerfield
Gather for tour and have lunch.
1:00 p.m. – 1:10 p.m. Travel to Darby Greenhouses
1:10 p.m. – 2:40 p.m. Tour Darby Greenhouses
2:40 p.m. – 3:15 p.m. Travel to Jordan Greenhouses
3:15 – 4:45 p.m. Tour Jordan Greenhouses
Travel back to Tyler

Thursday, July 27, 2006

Holiday Inn Select, 5701 S. Broadway, Tyler
7:30 a.m. – 8:15 a.m. Registration and Cont Breakfast
8:15 a.m. – 8:30 a.m. Welcome and Indroductions
Master of Ceremonies Dr. Don Wilkerson, A&M Univ.
8:30 a.m. – 9:30 a.m. Knowing Your Growing Media
Dr. Bill Fonteno, Prof. North Carolina State University
9:30 a.m. – 10:30 a.m. Texas A&M Research Updates
10:30 a.m. – 10:45 a.m. Break with Refreshments
10:45 a.m. – 12:00 p.m. Plant Growth Regulators
and Perennials
Dr. Joyce Latimer, Prof. Virginia Polytechnic Institute
12:00 p.m. – 1:00 p.m. Lunch with meal ticket
1:00 p.m. – 2:00 p.m. Innovations In Insect/Mite
Management
Dr. Richard Linquist, R&D Manager OHP BIO Type
Whitefly, new insecticide, resistance management
2:00 p.m. – 3:00 p.m. Texas Research Updates
3:00 p.m. – 3:15 p.m. Break with Refreshments
3:15 p.m. – 4:15 p.m. Laws & Regs for the Greenhouse
Industry
Dr. Don Renchie, Prof. and Extension Specialist Texas A&M
College Station
4:15 p.m. Program Ends

Registration is \$20 in advance, \$25 at the door. Registration fee includes lunch and refreshments
To request registration forms, email info@tnlaonline.org or visit www.txnla.org to download
a registration form.

Member of the Month: Hotchkiss Insurance Agency, Inc.

Founded in 1975 by Douglas G. Hotchkiss, CPA, CIC, the Hotchkiss Insurance Agency (HIA), Dallas, Texas is a leading provider of custom designed insurance programs and services to small to mid-size business, associations and franchise operations. HIA has branch offices in six locations throughout Texas and over 100 employees. Branch offices are located in Houston, Fredericksburg, Bryan/College Station, Boerne, Kerrville and Kingwood.

HIA's core business is based on more than 28 years of service and experience with the building industry and related trades which includes providing insurance products and services for subcontractors and commercial business. As a former partner in a successful homebuilding company, forming HIA was a logical next step for Doug Hotchkiss in his professional career. With an inside knowledge of the building industry he dedicated his expertise to becoming the builders resource for insurance protection. With roots in the building industry and a strong commitment to serve Texas builders Mr. Hotchkiss says, "That's our reason for being here, to add value to the Texas builder."

Key to the Hotchkiss philosophy is involvement. An active and involved contributor to the Texas Association of Builders, HIA is an established, respected expert in their field. This steadfast commitment to Texas builders is the cornerstone of an exemplary reputation throughout Texas as being the Builder's choice when it comes to insurance knowledge and professionalism. The agency promotes advanced insurance education and designations for all of their employees in every line of insurance coverage they offer. This dedication to promote knowledge and industry expertise assures that each HIA customer will be working with only highly trained professionals dedicated to meet their needs. Providing exceptional customer service and follow through is the benchmark for every HIA employee.

The Hotchkiss Insurance Agency holds the distinguished position of being the endorsed property and casualty agency by the Texas Association of Builders, the Texas Nursery and Landscape Association, the Texas Turf Irrigators Association as well as many local association chapters. HIA's involvement extends to positions on state and local TAB advisory councils and state boards of these and industry related associations such as the CISR Board of Governors. The Society of CISR is the nation's foremost education source for customer service. HIA also serves on the CIC Agency Management Advisory Committee. The Certified Insurance Counselor (CIC) program is a nationally acclaimed professional designation program for property-casualty insurance professionals.

Currently Mr. Douglas G. Hotchkiss serves as Chairman of the Board of Governors for the Society of Certified Insurance Counselors, a division of the National Alliance for Insurance Education and Research. The Board of Governors for the Society of CIC, the Society of CISR, and The Academy are the policy-making entities relied upon for providing guidance and determining the future of insurance programs.

As an industry leader, HIA positions itself at the forefront of the building industry on relevant issues. In October of 2002, the Texas Association of Builders endorsed the Hotchkiss Insurance Agency to organize a health initiative for its members. Due to the small size of most homebuilder companies, these small groups are not able to take advantage of pricing available to large companies in group health insurance. As part of HIA's overall commitment to TAB members, the agency has agreed to take the lead in organizing a "purchasing group." The joining together of TAB members for group health insurance to provide aggregate buying power will hopefully assure that health insurance companies will listen-The more members who are part of the initiative, the more purchasing "clout" TAB will have on underwriting considerations and rates charged with insurance carriers. As TAB members move their health coverage to HIA and their partner agencies, the initiative continues to grow in strength and numbers. Doug Hotchkiss states, "We want to convey the message to members that we will lead them through the maze that is today's managed healthcare system." By accepting this challenge HIA once again proves their commitment to addressing tough issues facing business owners today.

HIA is dedicated to continue providing quality products and quality services now and into the future. Delivering exceptional value to Texas builders is the foundation of the Hotchkiss Insurance Agency. Being more than an insurance agency and delivering beyond customer expectations is an agency core value. With three sons, Ken Hotchkiss, CIC, Mike Hotchkiss, CIC, CPA, and Greg Hotchkiss, CPA committed to carrying on the tradition of adding value to agency customers, the Hotchkiss Insurance Agency is positioned as the Builder's Choice now and well into the future. For more information about the Hotchkiss Insurance Agency, call 972-512-7700 or visit the Web site at www.hiainc.com

HAPPY FATHER'S DAY

By the time a man realizes that maybe his father was right, he usually has a son who thinks he's wrong.
Charles Wadsworth



NTNGA
PO BOX 218
GRAND SALINE, TX 75140